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To Chairman Keathley and members of the House General Laws Committee,

On behalf of Americold, I respectfully request your support for “The Electrical Choice and Competition Law” (HB 2207 and HB 2233), sponsored by Rep. Don Mayhew and Rep. Tricia Byrnes.

Americold is a global leader in temperature-controlled logistics and real estate, operating a highly integrated network of automated and conventional facilities across the cold chain. Our infrastructure plays a critical role in ensuring the safe, efficient movement of food from producers to consumers, supporting both Missouri’s economy and the broader national food supply.

Americold currently owns and operates five facilities in Missouri, representing approximately 4.34 million square feet across 318.5 acres and supporting approximately 393 full-time jobs. We have demonstrated a strong and ongoing commitment to the state through significant capital investment, including our \$127 million, state-of-the-art facility in Kansas City, Missouri, which commenced operations on August 12, 2025.

Our Missouri operations consume approximately 78,000 MWh of electricity annually, equating to roughly \$8.2 million in energy spend. As a large-scale, energy-intensive operator, access to cost-competitive, reliable, and predictable electricity is fundamental to our ability to operate efficiently and to continue investing in Missouri.

The current structure of the electricity market in Missouri limits optionality and exposes large industrial users to increasing and, at times, volatile costs. In contrast, states with more competitive energy markets provide greater flexibility, enabling companies like Americold to better manage risk, optimize procurement strategies, and align long-term energy planning with business growth.

Passage of HB 2207 and HB 2233 would introduce meaningful competition into the electricity market, empowering customers with choice while fostering a more balanced and resilient energy landscape. This would not only enhance cost certainty for existing operations but also strengthen Missouri’s competitiveness in attracting future investment.

We appreciate your leadership and consideration on this important matter and respectfully request your support of this legislation.

Regards,

Brian D. Dunn  
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